

Third Quarter 2022 Results

Mexico City October 24, 2022, Grupo Carso S.A.B. de C.V. ("The Group", "Grupo Carso", BMV: GCARSO OTC:GPOVY announced today its results for the third quarter of 2022.

RELEVANT AND CORPORATE EVENTS

- Beginning with the 2Q22 report, **the consolidated figures of Grupo Carso S.A.B. de C.V. have been prepared including a new business unit called Elementia**, which includes three sectors: i) Cement: including the sale of cement products in Mexico, U.S.A. and Central America, previously called Fortaleza Materiales, ii) Construsistemas and iii) Metals: which includes metal products, construsistemas U.S.A. and construsistemas Latam, previously called Elementia Materiales. It is important to mention that the 3Q21 figures were not restated.
- On July 27, 2022 Grupo Sanborns S.A.B. de C.V. announced that subject to obtaining various regulatory authorizations, **its main shareholder Grupo Carso S.A.B. de C.V., made public its intention to initiate the processes to launch a voluntary tender offer for all of the outstanding shares of Grupo Sanborns S.A.B. de C.V.**, owned by the investing public, at a price of \$26.00 per share, payable in cash in Mexican pesos.

HIGHLIGHTS

SALES
\$46,663 MM

- Grupo Carso's sales in the reported quarter increased **54.7% to Ps. 46,663 MM. Excluding Elementia, sales increased 22.4% from Ps. 30,158 MM to Ps. 36,917 MM.** All subsidiaries contributed to this growth, especially Carso Infraestructura y Construccion, which grew 48.5% contributing an additional Ps. 3,153 million due to the progress of infrastructure projects and a higher volume of well drilling. Grupo Sanborns grew 21.0% thanks to the recovery in consumption in department stores and restaurants. Grupo Condumex increased 6.6% as a result of higher sales of cables both domestically and exports, while Carso Energy grew 2.6% due to higher revenues from the Samalayuca Sásabe gas pipeline and the two hydroelectric plants. Elementia grew 13.8%, mainly due to higher demand in Construsistemas U.S.A. and higher prices.

OP. INCOME
\$5,323 MM

- Operating income for the quarter grew 66.8% to Ps. 5,323 million**, compared to Ps. 3,192 million in the 3Q21. Excluding Elementia, operating income increased 37.1% from Ps. 3,192 MM to Ps. 4,375 MM. The divisions that improved their profitability were: Grupo Sanborns, Carso Infraestructura y Construccion, Grupo Condumex and Carso Energy which increased 152.2%, 44.7%, 15.1% and 7.9%, respectively.

EBITDA
\$6,658 MM

NET INCOME
\$3,425 MM

**ASSOCIATED
COMPANIES**
\$33,890 MM

- Grupo Carso's EBITDA totaled Ps. 6,658 MM in the 3Q22, 62.6% higher than Ps. 4,094 MM reported in the 3Q21, with an EBITDA margin that went from 13.6% to 14.3% with respect to sales, compared to the previous year. Excluding Elementia, EBITDA increased 28.7% from Ps. 4,094 MM in the 3Q21 to Ps. 5,269 MM in the 3Q22.
- **The Comprehensive Financial Result (CFR)** was a cost of Ps. 565 MM, being higher than a cost of Ps. 177 MM in the same quarter of the previous year, which was mainly due to the recording of higher interest paid reflecting the upward trend in interest rates, as well as the integration of Elementia's debt.
- **Controlling Net Income** increased from Ps. 2,568 MM in the 3Q21 to Ps. 3,425 MM in the 3Q22, or a 33.4% growth as a consequence of the improved operating results indicated above.

Total Debt at September 30, 2022 was Ps. 44,989 MM, which includes Ps. 17,298 MM of Elementia debt, increasing 86.3% compared to the figure reported at the end of December 2021 of Ps. 24,151 MM. **Net Debt** was Ps. 29,053 MM, compared to a net debt of Ps. 12,954 MM at December 31, 2021.

Cash and cash equivalents for the 3Q22 totaled Ps. 15,936 MM, which includes Ps. 2,076 MM of cash and cash equivalents from Elementia, compared to Ps. 11,198 MM at the end of December 2021. The 12-month net debt to EBITDA ratio was 1.32 times in the 3Q22, compared to 0.70 times excluding Elementia and 0.82 times at the end of the 4Q21.

The Company has two outstanding issues of Bond Certificates, GCARSO 20 for Ps. 3,500 MM on March 13, 2020 with a 3-year maturity and FORTALE 22 for Ps. 2,000 MM on May 18, 2022 with a 2-year maturity.

Associated Companies. GCarso's most representative associated companies are: GMéxico Transportes (15.1%), Inmuebles SROM (14.0%), Trans Pecos Pipeline (51.0%) and Comanche Trail Pipeline (51.0%). The book market valuation, as appropriate was Ps. 33,890 million. We recognize our interest in Income from Associates or dividend income in the Income Statement.

SUMMARY

Amounts in Million Pesos MXN (MM)

Consolidated Results	3Q22	3Q21	Var%	9M22	9M21	Var %
Sales	46,663	30,158	54.7%	126,224	87,060	45.0%
Operating Income	5,323	3,192	66.8%	14,054	8,572	64.0%
Controlling Net Income	3,425	2,568	33.4%	9,890	7,192	37.5%
EBITDA	6,658	4,094	62.6%	17,527	11,231	56.1%
Operating Margin	11.4%	10.6%		11.1%	9.8%	
EBITDA Margin	14.3%	13.6%		13.9%	12.9%	

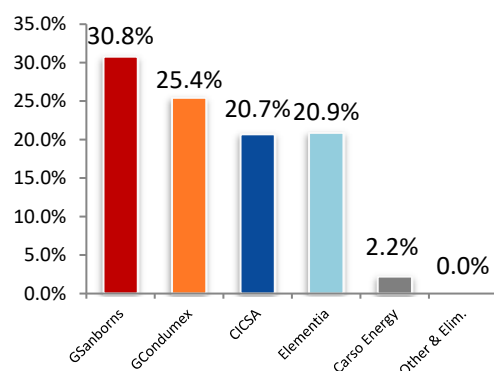
NC= Not Comparable

Consolidated Results Excluding Elementia	3Q22	3Q21	Var%	9M22	9M21	Var %
Sales	36,917	30,158	22.4%	110,074	87,060	26.4%
Operating Income	4,375	3,192	37.1%	12,525	8,572	46.1%
Controlling Net Income	3,425	2,568	33.4%	9,890	7,192	37.5%
EBITDA	5,269	4,094	28.7%	15,184	11,231	35.2%
Operating Margin	11.9%	10.6%		11.4%	9.8%	
EBITDA Margin	14.3%	13.6%		13.8%	12.9%	

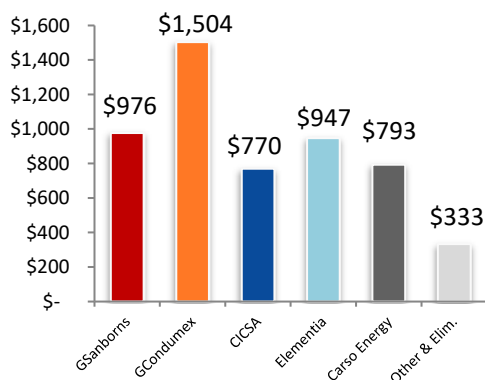
NC= Not Comparable

CONTRIBUTION TO CONSOLIDATED RESULTS BY SEGMENT

3Q22 Sales Contribution



3Q22 Operating Income



FINANCIAL RESULTS

Financial Results	3Q22	3Q21	Var%	9M22	9M21	Var%
Interest Expense	-1,058.7	-485.4	118.1%	-2,342.1	-1,347.5	73.8%
Income (Loss) on derivatives net	100.0	31.2	220.0%	369.6	285.1	29.6%
Interest Income	296.0	159.6	85.4%	695.9	388.1	79.3%
Interest (net)	-662.8	-294.5	125.0%	-1,276.6	-674.2	89.3%
ForEx Results	98.3	117.0	-16.0%	-281.8	87.8	NC
CFR	-564.5	-177.5	218.0%	-1,558.4	-586.4	165.8%
Income taxes	1,053.1	857.5	22.8%	2,472.6	1,688.1	46.5%
Earnings from non-consolidated companies	205.6	592.2	-65.3%	923.8	1,422.4	-35.1%
Non-controlling participation in Net Income	485.5	181.1	168.1%	1,056.8	527.9	100.2%

NC=Not Comparable

ASSOCIATED COMPANIES

Grupo Carso has significant investments in companies in different segments as shown in the following chart where values are presented in proportion to our ownership interest:

3Q22 Associated Companies	Holding %	Division	Stockholders Equity	Part. in Results (MM MXN)		
				Sales	Op. Income	EBITDA
Aerofrisco	20.00%	GCarso	502.3	38.8	-0.9	5.7
Construction proyectos Consortia	-	CICSA	-42.3	0.1	-2.2	-2.2
Trans-Pecos Pipeline, LLC (Gasoducto Waha-Presidio)	51.00%	Carso Energy	209.6	0.0	0.0	0.0
Comanche Trail Pipeline, LLC (Gasoducto Waha-San Elizario)	51.00%	Carso Energy	595.9	0.0	0.0	0.0
Inmuebles SROM, S.A. de C.V.	14.00%	Grupo Sanborns	1,995.6	131.9	97.5	47.3
Subtotal			10,274.7	4,946.0	1,139.7	1,096.1
Others investments in associated companies			869.9			
Total Investments in joint ventures ans associates			11,144.6			
Companies at market value			Fair Value			
GMéxico Transportes, S.A.B. de C.V. (GMéxico)	15.14%	GCarso	22,296.8	6,220.5	2,012.1	2,842.0
Others			448.1			
Subtotal			22,744.9	11,166.5	3,151.8	3,938.1
Total Investments in shares			33,889.5			

INTEREST-BEARING LIABILITIES

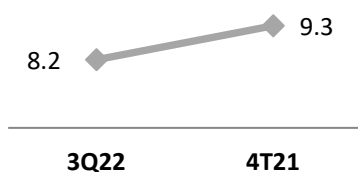
Total Debt by CURRENCY

Pesos	Dollars
54%	46%

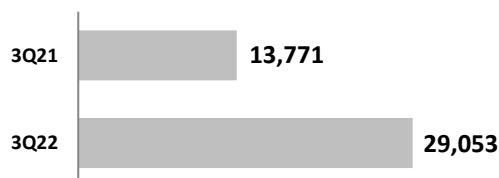
Total Debt by TERM

Short T.	Long T.
38%	62%

LTM EBITDA/Interest
Expense



Net Debt (MM Ps)



RESULTS BY SEGMENT

COMMERCIAL

Consolidated Results	3Q22	3Q21	Var%	9M22	9M21	Var %
Sales	14,359	11,870	21.0%	42,550	34,272	24.2%
Operating Income	976	387	152.2%	2,612	662	294.8%
Controlling Net Income	825	319	158.8%	2,157	321	571.9%
EBITDA	1,460	898	62.7%	4,059	2,146	89.1%
Operating Margin	6.8%	3.3%		6.1%	1.9%	
EBITDA Margin	10.2%	7.6%		9.5%	6.3%	

NC= Not Comparable



Contribution to Consolidated Results
31% SALES
18% OP. INCOME
22% EBITDA

Note: For more information please refer to the 3TQ22 Earnings Release of Grupo Sanborns, S.A.B. de C.V.

In the third quarter of the year, **Grupo Sanborns' total revenues** increased 21.0% to Ps. 14,359 million. This was due to the fact that Grupo Sanborns' different formats have shown a recovery after the effects of Covid-19 and the Back to School and Mexican Independence Day events, the latter being a long weekend, which favorably impacted this recovery.

Operating income was Ps. 976 million in the 3Q22 compared to a profit of Ps. 387 million in the 3Q21. This was attributable to a sales growth of 21.0% and a 290 basis point reduction in operating expenses relative to sales.

EBITDA improved by Ps. 562 million with a 62.7% growth from Ps. 898 million in the 3Q21 to Ps. 1,460 million in the 3Q22, derived from higher sales in all formats and the recovery in credit revenues.

Controlling Net Income for the 3Q22 totaled Ps. 825 million, compared to Ps. 319 million in the 3Q21, due to improved operating results and the integral result of financing.

INDUSTRIAL

Consolidated Results	3Q22	3Q21	Var%	9M22	9M21	Var %
Sales	11,865	11,127	6.6%	37,540	32,898	14.1%
Operating Income	1,504	1,306	15.1%	4,682	4,056	15.4%
Controlling Net Income	1,462	1,144	27.8%	5,704	3,383	68.6%
EBITDA	1,645	1,463	12.4%	5,105	4,513	13.1%
Operating Margin	12.7%	11.7%		12.5%	12.3%	
EBITDA Margin	13.9%	13.1%		13.6%	13.7%	



**Contribution to
Consolidated Results**
25% SALES
28% OP. INCOME
25% EBITDA

During the 3Q22, **Grupo Condumex's sales** increased 6.6%, totaling Ps. 11,865 MM. The increase came mainly from the Automotive sector, due to improved automotive cable volumes and copper prices, despite unplanned plant shutdowns at major customers due to microcomponent shortages. In cables, the largest increase was observed in export cables, while Telecom cable sales decreased due to a drop in coaxial cable volume. Other Industrials increased due to new service orders and Precitubo's exports to the USA.

Operating income and EBITDA increased 15.1% and 12.4%, respectively, due to the mix of sales and controlled costs and expenses, some of which were even lower, contributing to the performance of the cable operation.

Grupo Condumex's Controlling Net Income increased 27.8% from Ps. 1,144 million to Ps. 1,462 million.

INFRASTRUCTURE AND CONSTRUCTION

Consolidated Results	3Q22	3Q21	Var%	9M22	9M21	Var %
Sales	9,653	6,500	48.5%	26,916	17,981	49.7%
Operating Income	770	532	44.7%	2,280	1,607	41.9%
Controlling Net Income	470	367	28.0%	1,535	1,106	38.8%
EBITDA	955	688	38.9%	2,822	2,087	35.2%
Operating Margin	8.0%	8.2%		8.5%	8.9%	
EBITDA Margin	9.9%	10.6%		10.5%	11.6%	

carso
INFRAESTRUCTURA Y CONSTRUCCIÓN

Contribution to Consolidated Results
21% SALES
15% OP. INCOME
14% EBITDA

Carso Infraestructura y Construcción's sales grew 48.5%, totaling Ps. 9,653 million in the third quarter of the year. The main increases were in Infrastructure, where progress was recorded mainly in the Section II of the Mayan Train project, as well as in the Mitla-Tehuantepec and Las Varas-Vallarta highways. There was also an improvement in Manufacturing and Services for the Oil and Chemical Industry, with a higher volume of activity in contracts for fluids, drilling and repair of wells in different projects, as compared to the previous year. In Pipeline Installations, there was higher construction volume attributable to the deployment in Telecom projects.

Consolidated operating income and EBITDA grew 44.7% and 38.9%, respectively. This was due to the good performance in the different segments mentioned above.

The Controlling Net Income went from Ps. 367 MM in the 3Q21 to Ps. 470 MM in the 3Q22.

Projects at the end of September 2022 mainly include the construction of Section II of the Mayan Train, the Las Varas-Vallarta and Mitla-Tehuantepec highways, installation services for Telecommunications, equipment for the petrochemical industry, deep well drilling for PEMEX and various services for the oil industry. **Carso Infraestructura's backlog** totaled Ps. 41,000 MM as of September 30, 2022, compared to Ps. 34,153 MM in the same period of the previous year.

ELEMENTIA

Consolidated Results	3Q22	2Q21	Var%	9M22	9M21	Var %
Sales	9,746	8,563	13.8%	16,150	24,448	-33.9%
Operating Income	947	1,783	-46.9%	1,529	2,996	-49.0%
Controlling Net Income	543	919	-40.9%	644	1,773	-63.7%
EBITDA	1,389	1,586.7	-12.5%	2,342	4,233	-44.7%
Operating Margin	9.7%	20.8%		9.5%	12.3%	
EBITDA Margin	14.2%	18.5%		14.5%	17.3%	



Contribution to Consolidated Results
21% SALES
18% OP. INCOME
21% EBITDA

Elementia's sales increased 13.8% from Ps. 8,563 MM in the 3Q21 to Ps. 9,746 MM in the 3Q22. This increase was driven by price revisions in all business units, as well as higher sales volume in Construsistemas and Metals, mainly in the U.S. operation. The Metals sector reflected an improvement compared to the 3Q21 due to the focus on the sale of products with higher levels of profitability.

Elementia's operating income decreased 46.9% from Ps. 1,783 MM in the 3Q21 to Ps. 947 MM in the 3Q22, because despite the representative increase in sales in 3Q22, there was a negative effect in depreciation due to accounting movements, caused by one of the U.S. Cement plants that went from available-for-sale assets to fixed assets, which is one of the reasons for the large variation in operating income.

On the other hand, **EBITDA** decreased 12.5% from Ps. 1,587 MM to Ps. 1,389 MM, mainly due to increases in electrical and thermal energy costs, particularly in U.S. Cement.

The **Controlling Net Income** in Elementia decreased 40.9% to Ps. 543 MM compared to Ps. 919 MM in the previous year.

**Cumulative figures are for statistical purposes as Elementia's financial information began to be consolidated as of May 2022 in Grupo Carso.*

CARSO ENERGY



Resultados Consolidados	3T22	3T21	Var%	9M22	9M21	Var%
Ventas	1,012	986	2.6%	3,014	2,422	24.5%
Utilidad de Operación	793	735	7.9%	2,174	1,650	31.7%
Utilidad Neta Controladora	404	426	-5.3%	1,764	1,398	26.2%
EBITDA	887	828	7.2%	2,459	1,933	27.2%
Margen de Operación	78.4%	74.5%		72.1%	68.2%	
Margen EBITDA	87.7%	84.0%		81.6%	79.8%	

Contribution to Consolidated Results
2% SALES
15% OP. INCOME
13% EBITDA

Carso Energy increased its sales 2.6% from Ps. 986 MM in the 3Q21 to Ps. 1,012 MM in the 3Q22. Ideal Panama's two hydroelectric plants recorded higher water volumes due to the level of rainfall, and spot oil and gas prices continued to rise in the last three months, which indirectly boosted this business. On the other hand, we have continued to provide gas transportation services to the CFE, which is reflected in the sales of the Samalayuca-Sásabe gas pipeline (100% owned by the Group). In this business we began investing in a compression station that will significantly increase the capacity of this pipeline. Likewise, the gas pipelines in Waha (Texas, U.S.A.) with a 51.0% participation (non-consolidated) continued to perform well and are considered within the results by the equity method.

Carso Energy's operating income increased 7.9% from Ps. 735 MM in the 3Q21 to Ps. 793 MM in 3Q22.

EBITDA increased 7.2% from \$828 MM to \$887 MM.

The Controlling Net Income in Carso Energy decreased from Ps. 426 MM last year to Ps. 404 MM this year, mainly due to foreign exchange fluctuations.

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INVITATION TO THE CONFERENCE CALL:

Date: Tuesday October 25, 2022
 Time: 10:00-10:30 A.M. Mexico City Time/ 10:30 A.M.-11:30 A.M. NY Time (US EST)
 Access Numbers : +52 (55) 8880-8040 (Mexico Dial-in)
 +1 (412) 317-6384 (International)
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 Conference ID: Grupo Carso
 Replay: International and Mexico: +1 (412) 317-0088
 USA Toll-Free: +1 (877) 344-7529
 Canada Toll-Free: +1 (855) 669-9658
 Replay Code: 1515466 (Available until November 04, 2022)

ADDITIONAL CHARTS:

Consolidated Financial Income Data												
Million PESOS (MXN)												
	3Q22			3Q21			9M22			9M21		
			Var %			Var %			Var %		Var %	
GRUPO CARSO												
Revenues	46,663.3	100.0%	30,157.9	100.0%	54.7%	126,223.8	100.0%	87,060.2	100.0%	45.0%		
Operating Income	5,322.7	11.4%	3,192.0	10.6%	66.8%	14,053.8	11.1%	8,571.5	9.8%	64.0%		
Financial Results	-564.5	-1.2%	-177.5	-0.6%	218.0%	-1,558.4	-1.2%	-586.4	-0.7%	165.8%		
Controlling Net Income	3,425.3	7.3%	2,568.1	8.5%	33.4%	9,889.9	7.8%	7,191.5	8.3%	37.5%		
EBITDA	6,658.0	14.3%	4,094.0	13.6%	62.6%	17,526.5	13.9%	11,230.6	12.9%	56.1%		
GRUPO SANBORNS												
Sales	14,359.2	100.0%	11,870.3	100.0%	21.0%	42,549.9	100.0%	34,271.8	100.0%	24.2%		
Operating Income	976.5	6.8%	387.1	3.3%	152.2%	2,612.1	6.1%	661.7	1.9%	294.8%		
Controlling Net Income	824.7	5.7%	318.6	2.7%	158.8%	2,157.0	5.1%	321.0	0.9%	571.9%		
EBITDA	1,460.2	10.2%	897.5	7.6%	62.7%	4,059.0	9.5%	2,146.2	6.3%	89.1%		
GRUPO CONDUMEX												
Sales	11,865.2	100.0%	11,126.9	100.0%	6.6%	37,539.7	100.0%	32,898.2	100.0%	14.1%		
Operating Income	1,503.8	12.7%	1,306.1	11.7%	15.1%	4,682.4	12.5%	4,055.8	12.3%	15.4%		
Controlling Net Income	1,461.8	12.3%	1,144.0	10.3%	27.8%	5,704.1	15.2%	3,383.3	10.3%	68.6%		
EBITDA	1,644.9	13.9%	1,463.0	13.1%	12.4%	5,105.0	13.6%	4,512.6	13.7%	13.1%		
CICSA												
Sales	9,652.6	100.0%	6,499.5	100.0%	48.5%	26,916.5	100.0%	17,981.2	100.0%	49.7%		
Operating Income	769.8	8.0%	532.0	8.2%	44.7%	2,280.4	8.5%	1,606.8	8.9%	41.9%		
Controlling Net Income	470.4	4.9%	367.4	5.7%	28.0%	1,535.1	5.7%	1,106.1	6.2%	38.8%		
EBITDA	955.0	9.9%	687.7	10.6%	38.9%	2,821.9	10.5%	2,087.4	11.6%	35.2%		
ELEMENTIA												
Sales	9,746.3	100.0%	8,563.3	100.0%	13.8%	16,149.7	100.0%	24,447.9	100.0%	-33.9%		
Operating Income	947.3	9.7%	1,782.9	20.8%	-46.9%	1,528.7	9.5%	2,996.0	12.3%	-49.0%		
Controlling Net Income	542.8	5.6%	919.0	10.7%	-40.9%	644.2	4.0%	1,772.9	7.3%	-63.7%		
EBITDA	1,388.6	14.2%	1,586.7	18.5%	-12.5%	2,342.4	14.5%	4,233.5	17.3%	-44.7%		
CARSO ENERGY												
Sales	1,011.7	100.0%	985.9	100.0%	2.6%	3,013.8	100.0%	2,421.7	100.0%	24.5%		
Operating Income	792.7	78.4%	734.6	74.5%	7.9%	2,174.4	72.1%	1,650.4	68.2%	31.7%		
Controlling Net Income	403.5	39.9%	426.2	43.2%	-5.3%	1,763.8	58.5%	1,398.0	57.7%	26.2%		
EBITDA	887.4	87.7%	828.0	84.0%	7.2%	2,458.5	81.6%	1,932.7	79.8%	27.2%		

NC=Not Comparable

Consolidated Balance Sheet Data			
Million PESOS(MXN)			
	3Q22	4Q21	Var %
GRUPO CARSO			
Cash & Equivalents	15,936.0	11,197.6	42.3%
Trade Receivables	38,479.8	27,773.3	38.5%
Accounts Receivable to Related Parties	7,434.7	5,237.5	42.0%
Other Accounts Receivable	3,383.8	2,782.0	21.6%
Recoverable Taxes	7,233.6	5,993.9	20.7%
Other Financial Assets	28,394.5	20,141.4	41.0%
Inventories	100,862.4	73,125.7	37.9%
Other Non-Current Trade Receivables	17,042.3	17,195.7	-0.9%
Non-Current Inventories	987.3	987.3	0.0%
Other Non-Current Financial Assets	891.5	0.0	0.0%
Investments in Associates	33,889.6	42,794.7	-20.8%
Property, Plant and Equipment	61,182.7	32,505.8	88.2%
Investment Properties	4,783.7	4,601.2	4.0%
Assets for Rights of Use	6,164.5	5,631.8	9.5%
Goodwill	1,946.1	0.0	0.0%
Intangible Assets	4,527.4	2,374.6	90.7%
Deferred Tax Assets	6,473.8	5,216.7	24.1%
Other Non-Current Non-Financial Assets	1,437.8	1,339.7	7.3%
Non-Current Assets	139,326.8	112,647.6	23.7%
Total Assets	240,189.2	185,773.3	29.3%
Suppliers	25,701.2	18,973.1	35.5%
Current Tax Liabilities, Current	636.6	626.8	1.6%
Short-Term Debt	13,282.5	5,436.6	144.3%
Short-Term Bank Debt	3,500.0	0.0	0.0%
Other Current Liabilities at Cost	112.7	84.2	33.9%
Other Current Financial Liabilities	97.6		
Current Lease Liabilities	1,825.0	1,671.5	9.2%
Other Non-Financial Liabilities Short-Term	3,562.8	3,628.8	-1.8%
Total Current Provisions	12,644.7	9,119.6	38.7%
Current Liabilities	61,363.1	39,542.7	55.2%
Long-Term Taxes Payable	1,944.7	861.3	125.8%
Bank loans non-current	26,093.4	15,130.7	72.5%
Stock market loans non-current	2,000.0	3,500.0	-42.9%
Other non-current financial liabilities	1.6	872.2	-99.8%
Long-Term Lease Liabilities	4,777.7	4,871.4	-1.9%
Long-Term Provisions	1,727.3	368.2	369.1%
Deferred Tax Liabilities	9,623.1	6,552.0	46.9%
Non-Current Liabilities	46,167.9	32,155.9	43.6%
Total Liabilities	107,531.0	71,698.6	50.0%
Stockholder's Equity	132,658.1	114,074.6	16.3%
Shares Outstanding ('000)	2,249,634	2,255,249.1	-0.2%
Closing Stock Price	73.8	66.2	11.5%

NC= Not Comparable