

## First Quarter 2021 Results

Mexico City, April 26, 2021, Grupo Carso S.A.B. de C.V. ("The Group", "Grupo Carso", BMV: GCARSO OTC: GPOVY) announced today its results for the first quarter of 2021.

### RELEVANT AND CORPORATE EVENTS

- **Since the beginning of the health emergency caused by the COVID-19 virus, Grupo Carso implemented various prevention and mitigation measures to preserve the health of customers, employees, suppliers and the general population. Strict operating expense control was carried out in all divisions,** without affecting the image or service. Inventories were optimized and we maintained financial balance and commitments with customers.
- As of December 19, store closures of non-essential activities were announced again. In several states of Mexico, local authorities implemented reduction of operating hours and allowed capacity. **In the case of the State of Mexico, the first day of February,** restaurants, department stores and shopping centers were able to open during the week and with 20% capacity, and in the case **of Mexico City, the reopening was delayed until February 8, 2021,** with a capacity of 20% for shopping centers and department stores, from Tuesday to Sunday 24 hrs. optional and extended hours of operation of the restaurants until 9:00 p.m. with outdoor service only.
- **The cable and auto parts manufacturing plants** were not affected by closures or shutdowns in the 1Q21, as well as the infrastructure and energy projects that are currently underway. Our distribution centers continued to operate in compliance with all the protocols established by the health authorities.

### HIGHLIGHTS

**SALES**  
**\$26,899 MM**

- **Grupo Carso's sales increased 12.0%, totaling \$26,899 MM.** Grupo ConduMex increased by 30.8% and Carso Infraestructura y Construcción by 3.8%; while Carso Energy's sales reached \$447 MM. The growth in these three divisions offset the 6.6% reduction in Grupo Sanborns, where in mid-December department stores and restaurants were closed again in some locations for prevention and mitigation of the health emergency caused by the COVID-19 virus, which impacted customer traffic in the months of January and February. Sales continued through ecommerce and a recovery was observed in Grupo Sanborns as of March, due to the reopening of stores and restaurants following the guidelines of economic reactivation.

**OP. INCOME**  
**\$2,065 MM**

**EBITDA**  
**\$2,949 MM**

**NET INCOME**  
**\$1,951 MM**

**Operating income** for the reported quarter decreased 6.1% totalling Ps. 2,065 MM, compared to Ps. 2,198 MM in the 1Q20. Grupo Condumex and Carso Infraestructura y Construcción improved their profitability 42.4% and 10.0%, respectively. Consolidated operating expenses were reduced from 18.2% to 15.6% of sales; however, cost of sales was affected by the mix of projects and the negative impact of store and restaurant closures in Grupo Sanborns.

- **The EBITDA** of Grupo Carso totaled Ps. 2,949 MM in the 1Q21, being 2.2% lower than Ps. 3,015 MM reported in the 1Q20, which corresponded to an EBITDA margin of 11.0%.
- **Comprehensive Financing Result (CFR)** was positive by Ps. 50 MM, but lower than the positive CFR of Ps. 1,888 MM recorded in the 1Q20, when a significant foreign exchange gain was recorded.
- **Controlling net income** was Ps. 1,951 MM compared to Ps. 2,114 MM in the 1Q20. The 7.7% decrease was mainly attributable to the financial results indicated above, as well as lower operating results.
- **Total debt** at March 31, 2021 was Ps. 22,387 MM, decreasing compared to debt at the end of December 2020 which was Ps. 24,111 MM. This was explained by the settlement of the CARSO18 Bond Certificate for Ps. 3,000 MM in March of this year. **Net debt** was Ps. 15,040 MM, compared to net debt of Ps. \$9,705 MM at December 31, 2020.

**Cash and equivalents** for the 1Q21 totaled Ps. 7,347 MM compared to Ps. 14,406 MM at the end of December 2020.

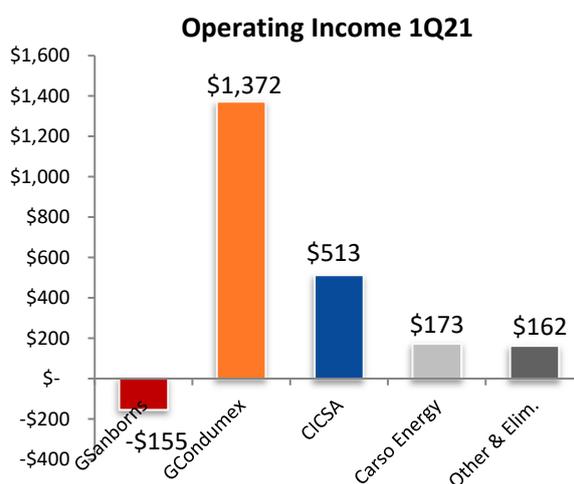
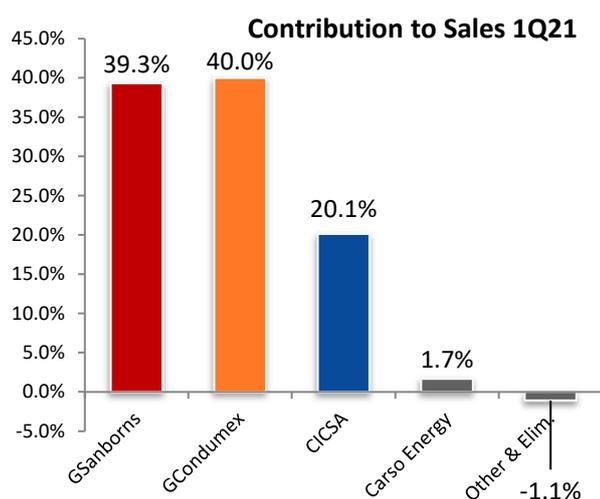
The net debt to 12-month EBITDA ratio was 1.35 times in the 1Q21, compared to 0.87 times at the close of the 4Q20. The Company has a bond issuance program authorized on February 17, 2017 for Ps 10,000 MM with a Ps. 3,500 MM issuance on March 13, 2020 with a 3-year maturity.

**SUMMARY**

Amounts in Million Pesos MXN (MM)

<b>Consolidated Results</b>	<b>1Q21</b>	<b>1Q20</b>	<b>Var %</b>
Sales	<b>26,899</b>	24,017	12.0%
Operating Income	<b>2,065</b>	2,198	-6.1%
Controlling Net Income	<b>1,951</b>	2,114	-7.7%
EBITDA	<b>2,949</b>	3,015	-2.2%
Operating Margin	<b>7.7%</b>	9.2%	
EBITDA Margin	<b>11.0%</b>	12.6%	

**CONTRIBUTION TO CONSOLIDATED RESULTS BY SEGMENT**



**FINANCIAL RESULTS**

<b>Financial Results</b>	<b>1Q21</b>	<b>1Q20</b>	<b>Var%</b>
Interest Expense	<b>-418.1</b>	-543.6	-23.1%
Income (Loss) on derivatives net	<b>239.7</b>	-204.0	NA
Interest Income	<b>113.8</b>	391.4	-70.9%
<b>Interest (net)</b>	<b>-64.6</b>	<b>-356.3</b>	<b>-81.9%</b>
ForEx Results	<b>115.0</b>	2,244.1	-94.9%
<b>CFR</b>	<b>50.4</b>	<b>1,887.8</b>	<b>-97.3%</b>
Income taxes	<b>418.8</b>	1,273.9	-67.1%
Earnings from non-consolidated companies	<b>424.0</b>	-358.9	NA
Non-controlling participation in Net Income	<b>170.0</b>	339.0	-49.9%

NA= Not applicable

## ASSOCIATED COMPANIES

Grupo Carso holds important investments in companies of different segments, such as Elementia, S.A.B. de C.V. (Cement and construction materials) with a 36.5% share; GMéxico Transportes, S.A.B. de C.V. (Railroad) with 15.1%, as well as Transpecos Pipeline L.L.C. and Comanche Trail Pipeline L.L.C. with 51.0%, which manage the Waha-San Elizario and Waha-Presidio gas pipelines in Texas, U.S.A., and Inmuebles SROM, S.A. de C.V., with a 14.0%, directly and indirectly representing the following:

Associated Companies	Holding %	Cumulative Dec-2020			Stockholders'
		Sales	Op. Income	EBITDA	Equity
Elementia, S.A.B. de C.V. (Elementia)	36.47%	28,044.5	1,267.8	3,561.1	20,092.7
Infraestructura y Transportes México, S.A. de C.V. (ITM)	16.75%	46,105.5	13,103.6	20,142.9	52,234.2
Trans-Pecos Pipeline, LLC (Gasoducto Waha-Presidio)	51.00%	2,129.8	1,712.7	1,712.7	6,025.8
Comanche Trail Pipeline, LLC (Gasoducto Waha-San Elizario)	51.00%	1,498.7	1,279.0	1,279.0	3,455.1
Inmuebles SROM, S.A. de C.V.	14.00%	730.1	408.0	263.0	13,134.5

\*In the case of Trans-Pecos Pipeline, LLC, Comanche Trail Pipeline, LLC and Inmuebles SROM, S.A. de C.V. the book value of the investment as of December 2020 is considered.

## INTEREST-BEARING LIABILITIES

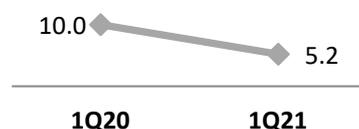
### Total Debt by CURRENCY

Pesos	Dollars
27%	73%

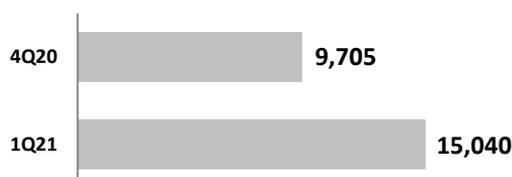
### Total Debt by TERM

Short T	Long T
5%	95%

### LTM EBITDA/Interest Expense



### Net Debt (MM Ps)



RESULTS BY SEGMENT

RETAIL

Consolidated Results	1Q21	1Q20	Var %
Sales	<b>10,575</b>	11,323	-6.6%
Operating Income	<b>-155</b>	613	NA
Controlling Net Income	<b>-196</b>	304	NA
EBITDA	<b>331</b>	1,066	-69.0%
Operating Margin	<b>-1.5%</b>	5.4%	
EBITDA Margin	<b>3.1%</b>	9.4%	



**Contribution to Consolidated Results**  
**39% SALES**  
**-8% OP. INCOME**  
**11% EBITDA**

*Note: For more information, please refer to the 1Q21 earnings release of Grupo Sanborns, S.A.B. de C.V.*

In the first quarter of the year, Grupo Sanborns' **total sales** amounted to Ps. 10,575 MM, decreasing 6.6% due to the closure of department stores and restaurants from December 2020 to February 2021, while iShop and self-service stores, considered essential, performed well. The categories that showed the most dynamism were technology and electronics, while the categories that reflected lower demand were "big-ticket" and fashion. Ecommerce sales grew 3.5x.

**Operating income** was a loss of Ps. 155 million compared to operating income of Ps. 613 million last year. This was explained by a lower gross margin, where technology and electronics items weighed more within the sales mix; as well as a lower share of credit revenues, restaurant revenues and fashion sales. Additional measures continued to be implemented to reduce overhead expenses, without affecting image or service, such as lower payments for rent, electricity, water and sales commissions, expansion expenses, fees, travel expenses and depreciation.

**Quarterly EBITDA** decreased to Ps. 331 million pesos from Ps. 1,066 million pesos, with a margin of 3.1%.

**The controlling company's result** was a net loss of Ps. 196 million, with the effects of lower operating results derived from restrictions to reduce COVID-19 infections. In the 1Q20, net income was Ps. 304 million pesos.

**INDUSTRIAL**

<b>Consolidated Results</b>	<b>1Q21</b>	<b>1Q20</b>	<b>Var %</b>
Sales	<b>10,759</b>	8,225	30.8%
Operating Income	<b>1,372</b>	965	42.2%
Controlling Net Income	<b>1,153</b>	1,125	2.5%
EBITDA	<b>1,529</b>	1,112	37.5%
Operating Margin	<b>12.8%</b>	11.7%	
EBITDA Margin	<b>14.2%</b>	13.5%	

  
**CONDUMEX**  
Contribution to  
Consolidated Results  
**40% SALES**  
**67% OP. INCOME**  
**52% EBITDA**

In the 1Q21, **Grupo Condumex's sales** increased 30.8% to Ps. 10,759 MM. All divisions improved their performance, especially cables, with higher orders in the domestic and export markets in the Austral , Brazil and Spain regions, combined with higher copper prices and exchange rate. The Automotive segment also showed a good performance in both harnesses and automotive cable. The Telecom sector decreased due to lower sales of copper, fiber optic and coaxial cables, and installation services. In the Construction division, there was a higher volume of energy and power cables.

**Operating income and EBITDA** increased 42.2% and 37.5%, respectively, with higher profitability in construction cables. In Automotive, the higher profitability was due to volume and the positive impacts of the aforementioned average exchange rate and metal prices, combined with freight savings and optimal inventory levels in the plants.

Grupo Condumex's **controlling net income** increased 2.5% from Ps. 1,125 MM to Ps. 1,153 MM, mainly due to improvements in operating results and despite the exchange rate variations, where the effects of the devaluation of the Mexican peso were recognized.

**INFRASTRUCTURE AND CONSTRUCTION**

<b>Consolidated Results</b>	<b>1Q21</b>	<b>1Q20</b>	<b>Var %</b>
Sales	<b>5,412</b>	5,213	3.8%
Operating Income	<b>513</b>	466	10.0%
Controlling Net Income	<b>374</b>	789	-52.7%
EBITDA	<b>683</b>	627	8.9%
Operating Margin	<b>9.5%</b>	8.9%	
EBITDA Margin	<b>12.6%</b>	12.0%	

**carso**  
INFRAESTRUCTURA Y CONSTRUCCIÓN

Contribution to  
Consolidated Results  
**20% SALES**  
**25% OP. INCOME**  
**23% EBITDA**

**The sales** of Carso Infraestructura y Construcción increased 3.8% reaching Ps. 5,412 MM in the first quarter of the year. This was mainly due to an 85.2% increase in **Manufacturing and Services for the Oil and Chemical Industry**, as onshore drilling had higher fluid and directional drilling jobs, plus additional revenues from the progress in the construction of the two Maloob E-I platforms for Pemex and the three UIMs (Marine Infrastructure Units) platforms. **Infrastructure** increased its revenues 74.2% due to the inclusion of the Tren Maya section II project and the increase in production in Mitla-Tehuantepec Stage 2. On the other hand, the **Pipeline Installations** division decreased 21.4% this quarter due to the completion of the Samalayuca-Sásabe gas pipeline. The **civil construction and housing** division's projects were affected by the sanitary contingency.

**Consolidated operating income and EBITDA** increased 10.0% and 8.9%, respectively. Higher profitability was observed in Land Drilling and Structures and Equipment for the Manufacturing and Services for the Oil and Chemical Industry sector, as mentioned in the previous paragraph.

**Controlling net income** decreased 52.7% from Ps. 789 MM in the 1Q20 to Ps. 374 MM in the 1Q21. This was explained by the favorable exchange rate fluctuation in the previous year in Pipeline Installations and offshore drilling.

The **mix of projects** at the end of March 2021 includes the construction of the Las Varas-Vallarta and Mitla-Tehuantepec highways, various real estate projects, telecommunications facilities services, the Maloob E-I oil platforms, various services and equipment for the oil industry, as well as the start of construction of the platform and track for the Mayan Train corresponding to section 2 Escárcega-Calkiní.

**Carso Infraestructura's backlog** totaled Ps. 38,521 MM as of March 31, 2021, compared to Ps. 34,619 MM in the same period of the previous year.

**CARSO ENERGY**



Contribution to  
Consolidated Results  
2% SALES  
8% OP. INCOME  
9% EBITDA

Consolidated Results	1Q21	1Q20	Var %
Sales	<b>447</b>	131	241.0%
Operating Income	<b>173</b>	-50	NA
Controlling Net Income	<b>100</b>	557	-82.1%
EBITDA	<b>268</b>	14.4	1761.3%
Operating Margin	<b>38.6%</b>	-38.0%	
EBITDA Margin	<b>59.9%</b>	11.0%	

Carso Energy's **consolidated sales** amounted to Ps. 447 MM in the 1Q21 compared to Ps. 131 MM in the 1Q20. The additional revenues were mainly due to the two hydroelectric plants in Panama and the availability, as of February 2021, of the gas transportation service to the CFE of the Samalayuca-Sásabe Gas Pipeline (COD), in accordance with the contract signed with the CFE.

**Operating income** went from a loss of Ps. 50 MM last year to a profit of Ps. 173 MM in the 1Q21. **EBITDA** improved from Ps. 14 MM to Ps. 268 MM.

Carso Energy's **controlling net income** decreased 82.1% to Ps. 100 MM compared to Ps. 557 MM in the 1Q20, when there was a favorable effect from exchange rate fluctuations.

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**INVITATION TO THE CONFERENCE CALL:**

Date: Tuesday, April 27, 2021  
 Time: 10:00-10:30 A.M. Mexico City Time/ 11:00 A.M.-11:30 A.M. N TimeY (US EST)  
 Access Numbers: +52 (55) 8880-8040 (Mexico Dial-in)  
 +1 (412) 317-6384 (International)  
 +1 (844) 686-3847 (USA Toll-Free)  
 Conference ID: Grupo Carso  
 Audio Replay: International and Mexico: +1 (412) 317-0088  
 USA Toll-Free: +1 (877) 344-7529  
 Canada Toll-Free: +1 (855) 669-9658  
 Replay Code 10152388 (Available until May 4, 2021)

**ADDITIONAL CHARTS:**

<b>Consolidated Financial Income Data</b>					
Million PESOS (MXN)					
	1Q21		1Q20		Var %
<b>GRUPO CARSO</b>					
Revenues	<b>26,898.6</b>	100.0%	24,016.9	100.0%	12.0%
Operating Income	<b>2,065.0</b>	7.7%	2,198.0	9.2%	-6.1%
Financial Results	<b>50.4</b>	0.2%	1,887.8	7.9%	-97.3%
Controlling Net Income	<b>1,950.6</b>	7.3%	2,113.9	8.8%	-7.7%
EBITDA	<b>2,949.2</b>	11.0%	3,014.7	12.6%	-2.2%
<b>GRUPO SANBORNS</b>					
Sales	<b>10,575.3</b>	100.0%	11,322.6	100.0%	-6.6%
Operating Income	<b>-154.8</b>	-1.5%	613.0	5.4%	-125.2%
Controlling Net Income	<b>-196.2</b>	-1.9%	303.5	2.7%	-164.6%
EBITDA	<b>330.7</b>	3.1%	1,065.9	9.4%	-69.0%
<b>GRUPO CONDUMEX</b>					
Sales	<b>10,758.8</b>	100.0%	8,225.5	100.0%	30.8%
Operating Income	<b>1,372.5</b>	12.8%	965.1	11.7%	42.2%
Controlling Net Income	<b>1,153.3</b>	10.7%	1,125.1	13.7%	2.5%
EBITDA	<b>1,529.4</b>	14.2%	1,111.9	13.5%	37.5%
<b>CICSA</b>					
Sales	<b>5,411.6</b>	100.0%	5,213.3	100.0%	3.8%
Operating Income	<b>512.9</b>	9.5%	466.4	8.9%	10.0%
Controlling Net Income	<b>373.6</b>	6.9%	789.5	15.1%	-52.7%
EBITDA	<b>682.6</b>	12.6%	626.9	12.0%	8.9%
<b>CARSO ENERGY</b>					
Sales	<b>447.1</b>	100.0%	131.1	1.0	241.0%
Operating Income	<b>172.7</b>	38.6%	-49.8	-0.4	-446.6%
Controlling Net Income	<b>99.7</b>	22.3%	557.2	4.2	-82.1%
EBITDA	<b>267.9</b>	59.9%	14.4	0.1	1761.3%

<b>Consolidated Balance Sheet Data</b>			
Million PESOS(MXN)			
	1Q21	4Q20	Var %
<b>GRUPO CARSO</b>			
Cash & Equivalents	6,960.1	11,764.1	-40.8%
Trade Receivables	25,238.7	21,530.5	17.2%
Accounts Receivable to Related Parties	5,324.9	5,188.0	2.6%
Other Accounts Receivable	8,419.1	6,808.8	23.7%
Recoverable Taxes	460.3	634.1	-27.4%
Other Financial Assets	386.7	2,642.2	-85.4%
Inventories	17,005.0	16,020.7	6.1%
<b>Current Assets</b>	<b>63,794.9</b>	<b>64,588.4</b>	<b>-1.2%</b>
Other Non-Current Trade Receivables	15,745.4	1,300.7	1110.5%
Non-Current Inventories	987.3	987.3	0.0%
Other Non-Current Financial Assets	0.0	0.0	0.0%
Investments in Associates	40,098.6	36,399.8	10.2%
Property, Plant and Equipment	33,480.9	50,177.5	-33.3%
Investment Properties	3,392.6	3,392.6	0.0%
Assets for Rights of Use	5,074.0	4,955.6	2.4%
Intangible Assets	1,741.4	1,459.7	19.3%
Deferred Tax Assets	5,336.7	5,354.5	-0.3%
Other Non-Current Non-Financial Assets	1,192.0	1,210.5	-1.5%
<b>Non-Current Assets</b>	<b>107,049.0</b>	<b>105,238.2</b>	<b>1.7%</b>
<b>Total Assets</b>	<b>170,843.9</b>	<b>169,826.6</b>	<b>0.6%</b>
Suppliers	9,517.6	11,623.9	-18.1%
Other Short-Term Accounts Payable	5,781.6	5,879.6	-1.7%
Short-Term Taxes Payable	480.2	1,793.9	-73.2%
Short-Term Debt	1,132.6	3,291.0	-65.6%
Short-Term Bank Debt	89.4	263.6	-66.1%
Short-Term Lease Liabilities	1,282.1	1,262.7	1.5%
Other Current Non-Financial Liabilities	5,837.5	4,359.5	33.9%
Current Provisions	6,471.3	6,450.6	0.3%
<b>Current Liabilities</b>	<b>30,592.3</b>	<b>34,924.8</b>	<b>-12.4%</b>
Long-Term Taxes Payable	771.2	917.0	-15.9%
Bank loans non-current	17,754.6	17,320.2	2.5%
Stock market loans non-current	3,500.0	3,500.0	0.0%
Other non-current financial liabilities	756.3	1,431.5	-47.2%
Long-Term Lease Liabilities	4,642.4	4,553.4	
Long-Term Provisions	732.0	649.0	12.8%
Deferred Tax Liabilities	5,789.2	5,815.8	-0.5%
<b>Non-Current Liabilities</b>	<b>33,945.7</b>	<b>34,186.9</b>	<b>-0.7%</b>
<b>Total Liabilities</b>	<b>64,538.0</b>	<b>69,111.8</b>	<b>-6.6%</b>
<b>Stockholder's Equity</b>	<b>106,306.0</b>	<b>100,714.8</b>	<b>5.6%</b>
Shares Outstanding ('000)	2,261,974	2,267,664.1	-0.3%
Closing Stock Price	55.9	66.4	-15.8%

NA=Not Applicable