

Fourth Quarter 2015 Results

Mexico City, February 24, 2016 Grupo Carso S.A.B. de C.V. ("The Group", BMV: GCARSO OTC: GPOVY) announced today its results for the fourth quarter and full year 2015.

HIGHLIGHTS

- **Consolidated sales** of Grupo Carso totaled \$25,436 MM in the fourth quarter of 2015 increasing 2.3%, mainly due to the contribution of the retail and industrial sectors. Annual sales grew 7.1%, from \$82,388 MM in 2014 to \$88,224 MM in 2015. All divisions increased their sales as follows: Grupo Sanborns 7.8%, Grupo Condumex 3.8% and Carso Infraestructura y Construcción 11.4%.
- **Operating Income** in the quarter reported increased 5.8% totaling \$3,368 MM. This was explained by a better performance from the retail and industrial sectors. Therefore, the operating margin was up 40 basis points from 12.8% in the 4Q14 to 13.2% in the 4Q15. Cumulatively, all the divisions of the Group reported higher returns, so operating income increased from \$9,090 MM in 2014 to \$10,329 MM in 2015.
- For the **EBITDA** calculation, Other Expenses of \$318 MM and Other Income of \$244 MM in the 4Q15 from the impairment of assets and the appraisal of investment properties were not considered. Therefore, quarterly EBITDA increased 15.3% totaling \$3,916 million pesos. The EBITDA margin expanded 170 basis points reaching 15.4%. For the calculation of the **annual EBITDA**, Other Expenses of \$642 MM and Other Income of \$244 MM from the items mentioned before were not considered. Therefore, EBITDA reached \$12,571 MM, with an EBITDA margin of 14.2%, which represented an expansion of 130 basis points compared to 2014.
- In the last quarter of the year, a positive **comprehensive financial result (CFR)** of \$199 MM was recorded, which compared favorably against a comprehensive financial cost (CFC) of \$831 MM in the 4Q14. This was due to a better result in ForEx derivatives and the recording of a ForEx gain. Annually the CFC also improved, falling by 12.2% compared to the CFC of \$1,056 MM reported in 2014.
- **Controlling net income** increased 47.7% in the 4Q15 totaling \$1,904 MM. This was explained by a better financial and operational performance. Cumulatively, controlling net income rose 9.0% from \$5,685 MM in 2014 to \$6,196 MM in 2015.

- **Total debt** at December 31, 2015 was \$7,412 MM, declining 4.0% year-on-year. Net debt was negative by \$3,351 MM, compared to a negative net debt of \$6,370 MM at December 31, 2014. The reduction of 23.6% in cash and short-term investments was explained by: i) the beginning of the gas pipelines construction by Carso Energy, ii) the new and renovated stores of Grupo Sanborns and iii) the payment of dividends. The ratio Net-debt-to-last-twelve-months (LTM) EBITDA was of (0.27) times compared to (0.60) in the 4Q14.

SUMMARY

Amounts in million pesos MXN (MM)

Consolidated Results	4Q15	4Q14	Var %	2015	2014	Var %
Sales	25,436	24,857	2.3%	88,224	82,388	7.1%
Operating Income	3,368	3,184	5.8%	10,329	9,090	13.6%
Controlling Net Income	1,904	1,289	47.7%	6,196	5,685	9.0%
EBITDA*	3,916	3,396	15.3%	12,571	10,606	18.5%
Operating Margin	13.2%	12.8%		11.7%	11.0%	
EBITDA Margin	15.4%	13.7%		14.2%	12.9%	

* For the EBITDA calculation Other Income and Expenses net, of \$74 MM in 4Q15, \$398 MM in 2015 and \$226 MM in 2014 were not included.

FINANCIAL RESULTS

Financial Results	4Q15	4Q14	Var%	2015	2014	Var%
Interest Expenses	-99.1	-94.6	4.7%	-389.8	-440.2	-11.5%
Income (Loss) on derivatives net	-92.7	-555.2	-83.3%	-1,046.9	-671.8	55.8%
Interest Income	152.7	166.2	-8.2%	473.1	465.8	1.6%
Interest (net)	-39.1	-483.6	-91.9%	-963.6	-646.2	49.1%
ForEx Results	237.9	-347.7	NA	36.5	-409.6	NA
CFR	198.8	-831.3	NA	-927.2	-1,055.8	-12.2%
Income taxes	1,296.8	843.8	53.7%	3,173.4	2,673.7	18.7%
Earnings from non-consolidated companies	188.6	216.6	-12.9%	1,275.6	1,414.6	-9.8%
Non-controlling participation in Net Income	555.1	436.8	27.1%	1,308.2	1,089.7	20.1%

NA= Not applicable

INTEREST-BEARING LIABILITIES

4Q15

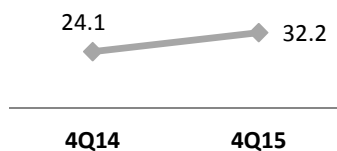
Total Debt by CURRENCY
(Includes ForEx Hedges)

Pesos	Dollars
73%	27%

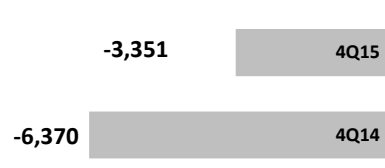
Total Debt by TERM

Long T	Short T
67%	33%

LTM EBITDA/Interest Expense

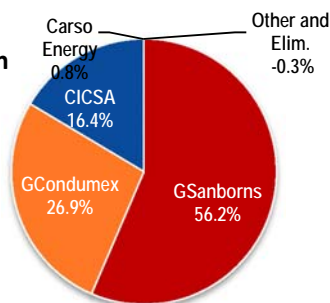


Net Debt (MM Ps)

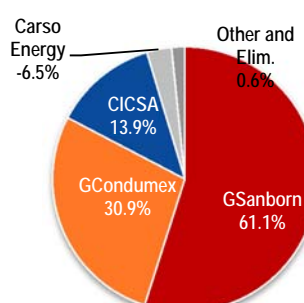


CONTRIBUTION TO CONSOLIDATED RESULTS BY SEGMENT

4Q15 Revenue Breakdown by Segment



4Q15 Op. Income Breakdown



SEGMENT RESULTS

RETAIL

Consolidated Results	4Q15	4Q14	Var %	2015	2014	Var %
Sales	14,288	13,665	4.6%	44,413	41,203	7.8%
Operating Income	2,057	1,890	8.9%	4,908	4,428	10.8%
Controlling Net Income	1,324	1,272	4.1%	3,090	2,922	5.8%
EBITDA	2,168	1,882	15.2%	5,707	5,028	13.5%
Operating Margin	14.4%	13.8%		11.1%	10.7%	
EBITDA Margin	15.2%	13.8%		12.9%	12.2%	



Contribution to Consolidated Results
56% SALES
61% OP. INCOME
56% EBITDA

*Note: For additional information, please refer to Grupo Sanborns S.A.B. de C.V. 4Q15 Earnings Report.

During the fourth quarter of the year, total sales of Grupo Sanborns reached \$14,288 million, a 4.6% increase that meant \$623 million pesos more. On a cumulative basis, total sales increased 7.8% from \$41,203 million in 2014 to \$44,413 in 2015.

Since September 2015, the revenue business model of mobile phones and minutes changed, recording the commission in the gross profit, which remained constant in peso terms. This change resulted in a reduction in total sales of \$426 million in the 4Q15 and of \$491 million in 2015.

Operating income increased 8.9% reaching \$2,057 MM in the 4Q15. This was due to a higher gross profit and the recording of \$229 million pesos as Other Income, of which \$151 MM come from the appraisal of investment properties. The operating margin reported was 14.4%, up 60 basis points. Cumulatively, the operating margin was 11.1%, improving 40 basis points.

For the EBITDA calculation, the appraisal of investment properties for an amount of \$151 MM in the 4Q15 and \$221 MM in the 4Q14 were not considered. Therefore, EBITDA increased 15.2% totaling \$2,168 million pesos. The EBITDA margin expanded 140 points reaching 15.2%. On a cumulative basis, the EBITDA margin was 12.9% improving 70 basis points.

INDUSTRIAL

Consolidated Results	4Q15	4Q14	Var %	2015	2014	Var %
Sales	6,848	6,533	4.8%	26,951	25,957	3.8%
Operating Income	1,039	694	49.7%	3,765	2,474	52.2%
Controlling Net Income	825	332	148.5%	2,226	1,648	35.1%
EBITDA	1,071	754	42.1%	4,053	2,827	43.4%
Operating Margin	15.2%	10.6%		14.0%	9.5%	
EBITDA Margin	15.6%	11.5%		15.0%	10.9%	



Contribution to
Consolidated Results
27% SALES
31% OP. INCOME
28% EBITDA

Sales of Grupo ConduMex went from \$6,533 to \$6,848 million pesos in the 4Q14, which meant an increase of 4.8%. Higher volumes of harnesses and cable stood out in the Automotive sector, as well as cables for the Telecom industry.

For the same reasons, accumulated sales in 2015 were \$26,951 MM, being 3.8% higher than sales recorded in 2014, which were of \$25,957 MM.

Operating income and EBITDA in the 4Q15 were \$1,039 MM and \$1,071 MM respectively, being 49.7% and 42.1% higher than the figures recorded in the same quarter of the previous year. This was achieved due to the product mix after the rationalization of the portfolio, new distribution strategies for cables, and the performance of the auto parts business.

Controlling net income increased by 148.5% from \$332 MM in the 4Q14 to \$825 MM in the 4Q15. This was due to a combination of improved operating and financial results. Cumulatively, controlling net income posted a 35.1% increase.

INFRAESTRUCTURE AND CONSTRUCTION

Consolidated Results	4Q15	4Q14	Var %	2015	2014	Var %
Sales	4,164	4,539	-8.3%	16,493	14,800	11.4%
Operating Income	468	575	-18.5%	1,941	1,883	3.0%
Controlling Net Income	257	149	72.0%	1,193	1,136	5.0%
EBITDA	559	655	-14.6%	2,297	2,222	3.4%
Operating Margin	11.2%	12.7%		11.8%	12.7%	
EBITDA Margin	13.4%	14.4%		13.9%	15.0%	

carso
INFRAESTRUCTURA Y CONSTRUCCION S.A.

Contribution to
Consolidated Results
16% SALES
14% OP. INCOME
14% EBITDA

Sales of Carso Infraestructura y Construcción (CICSA) totaled \$4,164 MM in the fourth quarter, decreasing 8.3% compared to the same period in 2014. This was mainly due to the completion of several projects and the reduction of revenues from Pemex.

Cumulative sales increased 11.4% from \$14,800 MM in 2014 to \$16,493 MM in 2015. This increase was mainly explained by higher sales in the Pipeline Installations and Infrastructure sectors.

Quarterly operating income and EBITDA decreased 18.5% and 14.6%, respectively. On a cumulative basis, the mix of projects implemented during the year within the portfolio of CICSA had higher returns versus 2014; therefore, the operating income and EBITDA for 2015 increased 3.0% and 3.4%.

Quarterly and annual controlling net income increased 72.0% and 5.0%, respectively.

The main projects in CICSA are: the progress in the construction of the Eastern Discharge Tunnel, the Atotonilco waste water treatment plant, the Tepic-Guadalajara and Mitla-Tehuantepec bypass roads, the subway transport hub ETRAM Toreo and the Telecom installation services.

The backlog of CICSA totaled \$17,501 MM at December 31, 2015, compared to \$18,319 MM in the same period of last year. This figure does not include \$1,044 MM from projects that CICSA has in consortium with other companies; therefore, the backlog in the 4Q15 would have reached \$18,546 MM.

CARSO ENERGY

The **Waha-Presidio and Waha-San Elizario gas pipelines**, both in the state of Texas, U.S.A, are in its initial phase with progress in activities such as: procurement, procedures for rights of way, topography and environmental consents and construction and operational permits. The construction will start in 2016.



Contribution to
Consolidated Results
0.8% SALES
-6.5% OP. INCOME

The **Samalayuca-Sásabe gas pipeline**, between the states of Chihuahua and Sonora is also in its initial phase with progress in: environmental and social impact permits, technical studies, procedures for rights of way and development of engineering and procurement. The contract for the transport service with the CFE was signed on September 23, 2015. The construction will start in the first semester of 2016.

INVITATION TO THE CONFERENCE CALL

Date: Thursday, February 25, 2016
 Time: 10:00-10:30 A.M. Mexico City Time /11:00 A.M.-11:30 A.M. NY Time (US EST)
 Access Number: +1 (412) 317-5456 (International and Mexico)
 Toll Free U.S. +1 (844) 846-8975
 Conference ID: Grupo Carso
 Replay: +1 (877) 344-7529 / (412) 317-0088 from 02/25/16 to 03/03/16
 Replay Access Code: 10080964

CONTACTS FOR INVESTORS

Arturo Spinola García	Angelica Piña Garnica
Finance Director Condumex and CICSA	Investor relations
T. +52 (55) 5249-8910	T. +52 (55) 1101-2956
aspinola@gcarso.com.mx	napinag@gcarso.com.mx

ADDITIONAL CHARTS:

Financial Income Data		Million PESOS (MXN)						(MM USD)					
		4Q15	4Q14	Var %		2015	2014	Var %		4Q15	4Q14	Var %	
GRUPO CARSO													
Revenues	25,435.7	100.0%	24,856.6	100.0%	2.3%	88,223.8	100.0%	82,387.9	100.0%	7.1%	1,518.6	1,795.7	-15.4%
Operating Income	3,368.1	13.2%	3,183.9	12.8%	5.8%	10,329.3	11.7%	9,089.5	11.0%	13.6%	201.1	230.0	-12.6%
EBITDA	3,915.7	15.4%	3,396.2	13.7%	15.3%	12,570.7	14.2%	10,606.0	12.9%	18.5%	233.8	245.4	-4.7%
Financial Results	198.8	0.8%	-831.3	-3.3%	-123.9%	-927.2	-1.1%	-1,055.8	-1.3%	-12.2%	11.9	-60.1	-119.8%
Controlling Net Income	1,903.5	7.5%	1,288.6	5.2%	47.7%	6,196.2	7.0%	5,685.0	6.9%	9.0%	113.6	93.1	22.1%
GRUPO SANBORNS													
Sales	14,287.8	100.0%	13,665.1	100.0%	4.6%	44,413.1	100.0%	41,202.5	100.0%	7.8%	853.0	987.2	-13.6%
Operating Income	2,056.8	14.4%	1,889.6	13.8%	8.9%	4,907.8	11.1%	4,428.5	10.7%	10.8%	122.8	136.5	-10.0%
EBITDA	2,168.1	15.2%	1,881.9	13.8%	15.2%	5,707.4	12.9%	5,027.5	12.2%	13.5%	129.4	136.0	-4.8%
Controlling Net Income	1,323.8	9.3%	1,271.6	9.3%	4.1%	3,090.0	7.0%	2,922.0	7.1%	5.8%	79.0	91.9	-14.0%
GRUPO CONDUMEX													
Sales	6,847.6	100.0%	6,533.4	100.0%	4.8%	26,951.0	100.0%	25,956.9	100.0%	3.8%	408.8	472.0	-13.4%
Operating Income	1,039.3	15.2%	694.1	10.6%	49.7%	3,764.6	14.0%	2,473.8	9.5%	52.2%	62.0	50.1	23.7%
EBITDA	1,071.3	15.6%	753.8	11.5%	42.1%	4,052.7	15.0%	2,826.8	10.9%	43.4%	64.0	54.5	17.4%
Controlling Net Income	824.8	12.0%	331.9	5.1%	148.5%	2,225.5	8.3%	1,647.9	6.3%	35.1%	49.2	24.0	105.4%
CICSA													
Sales	4,164.5	100.0%	4,539.3	100.0%	-8.3%	16,492.9	100.0%	14,799.7	100.0%	11.4%	248.6	327.9	-24.2%
Operating Income	468.4	11.2%	574.6	12.7%	-18.5%	1,940.5	11.8%	1,883.2	12.7%	3.0%	28.0	41.5	-32.6%
EBITDA	559.2	13.4%	655.2	14.4%	-14.6%	2,297.0	13.9%	2,221.7	15.0%	3.4%	33.4	47.3	-29.5%
Controlling Net Income	256.9	6.2%	149.4	3.3%	72.0%	1,193.0	7.2%	1,136.3	7.7%	5.0%	15.3	10.8	42.1%

* For the EBITDA calculation Other Income and Expenses net, of \$74 MM in 4Q15, \$398 MM in 2015 and \$226 MM in 2014 were not included.

Balance Sheet Data						
Million PESOS(MXN)			(MM USD)			
	4Q15	4Q14	Var %	4Q15	4Q14	Var %
GRUPO CARSO						
Cash & Equivalents	8,070.3	7,777.4	3.8%	481.8	561.9	-14.2%
Short Term Investments	2,692.0	6,313.2	-57.4%	160.7	456.1	-64.8%
Trade Receivables, Net	20,921.0	18,408.0	13.7%	1,249.1	1,329.9	-6.1%
Inventories	13,818.9	13,684.1	1.0%	825.0	988.6	-16.5%
Other current assets	3,797.7	3,641.0	4.3%	226.7	263.0	-13.8%
Current Assets	49,300.0	49,823.8	-1.1%	2,943.4	3,599.5	-18.2%
Accounts Receivable, Net	27.5	48.1	-42.8%	1.6	3.5	-52.8%
Investments in Associates	13,707.4	12,464.3	10.0%	818.4	900.5	-9.1%
PP&E, Net	23,470.1	21,849.3	7.4%	1,401.2	1,578.5	-11.2%
Investment Properties	2,758.7	2,475.6	11.4%	164.7	178.8	-7.9%
Intangible Assets, Net	237.6	270.9	-12.3%	14.2	19.6	-27.5%
Other Non-Current Assets	4,450.0	4,778.4	-6.9%	265.7	345.2	-23.0%
Non-Current Assets	44,651.2	41,886.6	6.6%	2,665.8	3,026.1	-11.9%
Total Assets	93,951.1	91,710.4	2.4%	5,609.2	6,625.5	-15.3%
Short-Term Bank Loans	2,411.6	2,720.3	-11.3%	144.0	196.5	-26.7%
Trade Payables	8,637.4	8,535.8	1.2%	515.7	616.7	-16.4%
Taxes Payable	3,397.8	2,900.8	17.1%	202.9	209.6	-3.2%
Other Current Liabilities	7,441.7	8,354.5	-10.9%	444.3	603.6	-26.4%
Current Liabilities	21,888.6	22,511.4	-2.8%	1,306.8	1,626.3	-19.6%
Long-Term Bank Loans	5,000.0	5,000.0	0.0%	298.5	361.2	-17.4%
Deferred Tax Liabilities	1,390.9	1,345.5	3.4%	83.0	97.2	-14.6%
Other Non-Current Liabilities	2,111.0	1,668.1	26.6%	126.0	120.5	4.6%
Non-Current Liabilities	8,501.9	8,013.6	6.1%	507.6	578.9	-12.3%
Total Liabilities	30,390.5	30,525.0	-0.4%	1,814.4	2,205.2	-17.7%
Stockholder's Equity	63,560.6	61,185.4	3.9%	3,794.8	4,420.3	-14.2%
Shares Outstanding ('000)	2,273,930	2,289,802	-0.7%	2,273,930	2,289,802	-0.7%
Closing stock price	71.0	72.6	-2.2%	4.24	5.24	-19.2%
NA=Not Applicable						