

## Second Quarter 2013 Results

Mexico City, July 24, 2013 Grupo Carso S.A.B. de C.V. ("Grupo Carso" BMV: GCARSO OTC: GPOVY) announced today its results for the second quarter of 2013.

### Highlights

- **Sales** increased 1.8% during the quarter and 4.8% on a cumulative basis.
- **Operating income** stood at \$2,271 MM Ps, which represented 6.8% more than in the 2Q12.
- **EBITDA** increased 7.0%, with an improvement of 0.7 percentage points in the margin, which represented 12.9% of sales.

### Summary of Relevant and Corporate Events

- On May 7, 2013 GCARSO announced that its subsidiary Operadora Cicsa, S.A. de C.V. signed a lease agreement without purchase option, up to USD \$415 MM and seven years, for the **Jack Up** offshore oil rig named "Independencia I", to drill in the waters of the Gulf of Mexico.
- On May 21, 2013 GCARSO announced that it shall sell to Philip Morris International Inc. (PMI), the remaining 20% of its equity in **Philip Morris Mexico** (PMM), in a final price which is currently estimated at approximately USD \$700 MM based on a formula previously agreed, subject to a potential adjustment process that will reflect the performance of PMM during a three year period. The transaction, which shall result in PMI owning 100% of PMM, is expected to be finalized on September 2013 subject to the corresponding approvals.
- On July 2, 2013 GCARSO informed that **Tabasco Oil Company LLC** (TOC) concluded the first exploratory well of the Jagüeyes 3432-B program in the Llanos Orientales Plains of northeastern Colombia; therefore, the production testing shall start to confirm the economic viability. Grupo Carso through its Carso Energy subsidiary participates in 70% of the capital of TOC.
- On May 14, 2013 GCARSO paid \$801 MM Ps, corresponding to \$0.35 pesos per share against delivery of coupon 27, being the first installment of the **dividend** of \$0.70 pesos per share declared in the Annual General Shareholders' Meeting held on April 25, 2013.

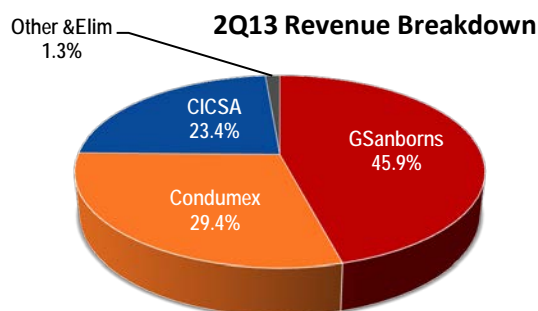
### Summary

Amounts in million pesos (MM Ps)

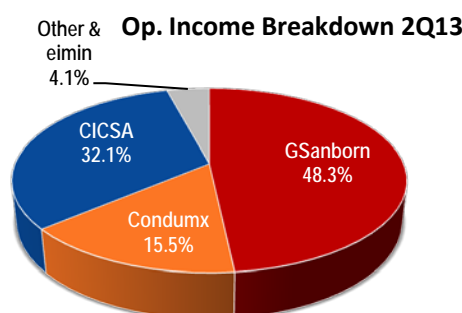
Consolidated Results	2Q13	2Q12	Var %	2013	2012	Var %
Sales	<b>20,536</b>	20,175	1.8%	<b>40,237</b>	38,383	4.8%
Operating Income	<b>2,271</b>	2,126	6.8%	<b>4,269</b>	3,811	12.0%
Controlling Net Income	<b>1,906</b>	1,563	22.0%	<b>3,306</b>	3,252	1.7%
EBITDA	<b>2,639</b>	2,465	7.0%	<b>4,990</b>	4,482	11.3%
Operating Margin	<b>11.1%</b>	10.5%		<b>10.6%</b>	9.9%	
EBITDA Margin	<b>12.9%</b>	12.2%		<b>12.4%</b>	11.7%	

CONSOLIDATED RESULTS

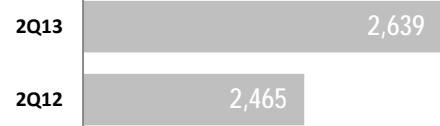
Revenues



Operating Income and EBITDA



EBITDA (MM Ps)



Financial Results

Financial Results	2Q13	2Q12	Var%	2013	2012	Var%
Interest Expenses	-138.4	-209.5	-33.9%	-292.4	-354.2	-17.4%
Income (Loss) on derivatives net	229.6	-67.9	NA	53.0	277.8	-80.9%
Income (Loss) change in value of fin. instrum.	0.0	0.0	0.0%	0.0	0.0	0.0%
Interest Income	123.1	56.9	116.3%	192.2	101.7	89.1%
<b>Interest (net)</b>	<b>214.3</b>	<b>-220.5</b>	<b>NA</b>	<b>-47.2</b>	<b>25.2</b>	<b>NA</b>
ForEx Results	81.7	-76.3	NA	143.5	252.0	-43.1%
<b>CFR</b>	<b>296.0</b>	<b>-296.8</b>	<b>NA</b>	<b>96.3</b>	<b>277.2</b>	<b>-65.3%</b>
Income taxes	786.8	565.7	39.1%	1,341.1	1,286.7	4.2%
Earnings from non-consolidated companies	376.4	433.5	-13.2%	695.6	790.4	-12.0%
Non-controlling participation in Net Income	250.3	116.0	115.9%	413.3	341.6	21.0%

NA= Not applicable

**Net Income**

Controlling Net Income reached \$1,906 MM Ps from April to June 2013, an increase of 22.0% compared to the net income recorded in the 2Q12 which was due to the following reasons:

- i) A 6.8% increase in operating income as a result of higher sales mainly in the infrastructure and construction sector and to a lesser extent in the retail sector, and a cost reduction of 0.6 percentage points relative to sales;
- ii) An effect of \$593 MM Ps considering a positive Comprehensive Financial Result of \$296 MM Ps recorded in the 2Q13 –which included a ForEx and derivatives gain- compared to a negative Comprehensive Financial Cost of \$297 MM Ps recorded during the second quarter of last year.

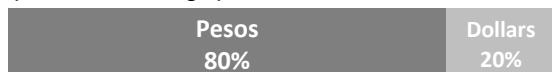
**Interest-bearing Liabilities**

Net debt at June 30, 2013 was (\$131) MM Ps compared to a net debt of \$9,314 MM Ps as of December 2012, due mainly to the global IPO of Grupo Sanborns S.A.B. de C.V.

The net debt to LTM EBITDA was (0.01) times from 0.88 times as of December 2012. Additionally, the ratio LTM EBITDA to Interest Expense was 14.7 times in the 2Q13 compared with 14.5 times reported in the 2Q12.

It is worth mentioning that on July 4th, 2013 Grupo Carso obtained the authorization from the Mexican Securities and Exchange Commission (CNBV) for a new program of short-term debt certificates for an amount up to \$5,000 MM Ps on a revolving basis. The duration of this program is two years.

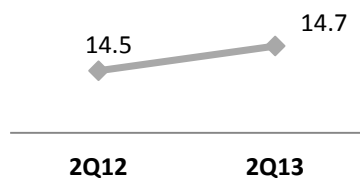
**Total Debt by CURRENCY**  
(Includes ForEx Hedges)



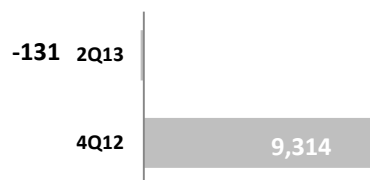
**Total Bank Debt by TERM**



**LTM EBITDA/Interest Expenses**



**Net Debt (MM Ps)**



SEGMENT RESULTS

RETAIL

Consolidated Results	2Q13	2Q12	Var %	2013	2012	Var %
Sales	9,417	9,205	2.3%	18,490	17,795	3.9%
Operating Income	1,097	1,052	4.3%	2,062	1,892	9.0%
Controlling Net Income	755	668	13.2%	1,407	1,252	12.3%
EBITDA	1,270	1,218	4.3%	2,406	2,222	8.2%
Operating Margin	11.7%	11.4%		11.1%	10.6%	
EBITDA Margin	13.5%	13.2%		13.0%	12.5%	



Contribution to Consolidated Results  
 46% SALES  
 48% OP. INCOME  
 48% EBITDA

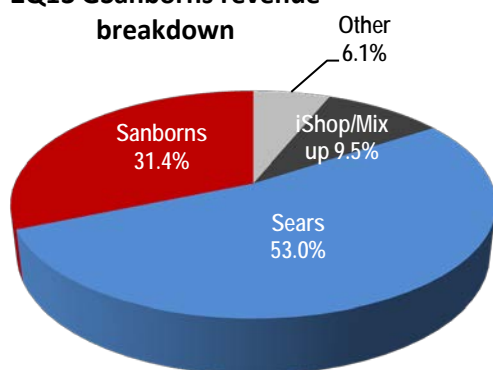
**Consolidated sales** of Grupo Sanborns S.A.B. de C.V. during the 2Q13 reached \$9,417 MM Ps, compared to \$9,205 MM Ps in the 2Q12, representing a 2.3% increase.

Sears increased its **total sales (TS)** by 3.3% and 1.9% its **same store sales (SSS)**, while Sanborns increased 2.4% its TS and 0.9% its SSS. However, iShop y Mixup decreased 6.3% and 10.3% its TS and SSS, respectively.

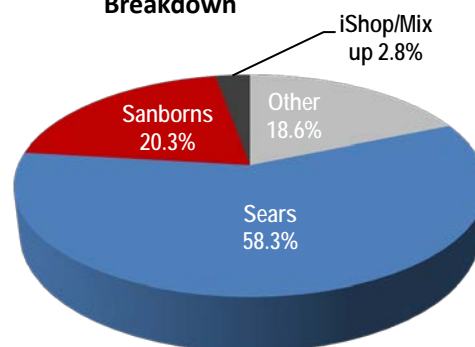
Operating income increased 4.3% from \$1,052 MM Ps in the 2Q12 to \$1,097 MM Ps in the 2Q13 while **EBITDA** had a similar behavior reaching \$1,270 MM Ps and being 4.3% higher than the same period of last year. EBITDA margin increased 0.3 percentage points from 13.2% to 13.5% of revenues.

Controlling **net income** totaled \$755 MM Ps representing a 13.2% increase compared to the net income recorded from April to June 2012, which was of \$668 MM Ps.

2Q13 GSanborns revenue breakdown



2Q13 GSanborns Op. Income Breakdown



Note:

For additional information please refer to Grupo Sanborns S.A.B. de C.V. 2Q13 Earnings Report.

SEGMENT RESULTS

INDUSTRIAL



Contribution to  
Consolidated Results  
29% SALES  
16% OP. INCOME  
17% EBITDA

Consolidated Results	2Q13	2Q12	Var %	2013	2012	Var %
Sales	6,039	6,557	-7.9%	12,196	12,611	-3.3%
Operating Income	351	392	-10.5%	753	876	-14.0%
Net Income	289	253	14.2%	667	811	-17.8%
EBITDA	444	489	-9.3%	938	1,070	-12.3%
Operating Margin	5.8%	6.0%		6.2%	6.9%	
EBITDA Margin	7.3%	7.5%		7.7%	8.5%	

**Sales** of Grupo Consumex totaled \$6,039 MM Ps in the 2Q13, which represented a 7.9% decrease compared to the same period of 2012.

In line with the recovery of the industry, the Automotive Sector continued its strong performance in the volume of harnesses and cable, which resulted in sales increasing 7.6% during the quarter and 6.3% in the semester.

The combined effect of a reduction in the price of copper per pound of USD \$3.6 in the 2Q12 to USD \$3.2 in the 2Q13, coupled with a 7.8% appreciation of the Peso, was reflected in a fall of 19.0% in sales of Industrial Metals. This also explains the behavior of copper wire in Telecom, sector where a lower volume of fiber optic cable was demanded compared to the previous year; reduction that was partially offset by higher sales of coaxial cable.

Although the market share of the Transformers division increased there have been very few bids for other electrical projects, causing a drastic drop in prices and a contraction in the energy cable market. As a consequence, the Construction and Energy Sector decreased 17.7%.

**Operating Income** and **EBITDA** totaled \$351 and \$444 million pesos during the second quarter of the year, which meant a reduction of 10.5% and 9.3% respectively, compared with the same period of last year.

**Net Income** grew 14.2% reaching \$289 MM Ps in the 2Q13 due to the recording of a favorable ForEx result, compared with an unfavorable ForEx result in the previous year.

Revenue Breakdown by Business Sector

	2Q13 vs. 2Q12	Var% 2013 vs. 2012
Telecom	-1.1%	-0.4%
Automotive	7.6%	6.3%
Construction and Energy	-17.7%	-13.2%
Industrial Metals	-19.0%	-23.0%

SEGMENT RESULTS

INFRAESTRUCTURA AND CONSTRUCTION



Contribution to  
Consolidated Results  
23% SALES  
32% OP INCOME  
31% EBITDA

Consolidated Results	2Q13	2Q12	Var %	2013	2012	Var %
Sales	<b>4,802</b>	4,090	17.4%	<b>8,922</b>	7,491	19.1%
Operating Income	<b>729</b>	555	31.4%	<b>1,309</b>	887	47.5%
Controlling Net Income	<b>509</b>	414	23.0%	<b>923</b>	927	-0.4%
<b>EBITDA</b>	<b>827</b>	627	32.0%	<b>1,491</b>	1,026	45.3%
Operating Margin	<b>15.2%</b>	13.6%		<b>14.7%</b>	11.8%	
EBITDA Margin	<b>17.2%</b>	15.3%		<b>16.7%</b>	13.7%	

CICSA's **sales** remained strong reaching \$4,802 MM Ps, which meant additional \$712 MM Ps in the 2Q13, or a sound growth of 17.4% compared to the same period of 2012.

This was due to an increase in the sales of Infrastructure, but mainly to a higher contribution of Manufacturing and Sales for the Oil & Chemical Industries, continuing the upward trend of recent quarters. Within this sector the assignment of steam injection wells and additional drilling contracts stood out. Regarding the equipment and structures division the construction in progress of various oil platforms that were not considered in the 2Q12 continued, while in June 2013 the "**Independencia I**" **Jack Up** was leased. It is important to highlight that this oil rig is the first in its kind to be built in Latin America, is the platform of higher storage capacities and autonomy of operation in the Gulf of Mexico, features cutting-edge technology with international certification, is designed to operate in any weather condition and has the ability to perform in depths up to 400 feet and to drill wells up to 30,000 feet deep.

In terms of **operating income** and **EBITDA**, these items recorded a 31.4% and 32.0% growth in the 2Q13, with 1.6 and 1.9 percentage points expansion in the margins, respectively. This performance is largely explained by the increase in profitability of the sectors of Manufacturing and Services for the Oil & Chemical Industries and Infrastructure. It is important to mention that operating margins will tend to stabilize in the second half of the year.

From April to June 2013 a **controlling net income** of \$509 MM Ps was recorded, increasing 23.0% compared to a net income of \$414 MM Ps recorded during the same period of the previous year.

The **backlog** of CICSA reached \$25,753 MM Ps as of June 30, 2013, representing an increase of 15.5% over the amount reported at the end of June 2012. This figure does not include \$3,666 MM Ps of CICSA's projects in consortium with other companies, such as the Atotonilco Wastewater Treatment Plant and the Mitla-Tehuantepec highway.

### Forward Looking Statements

Certain statements in this earnings release may be related to expectations about future events of Grupo Carso. The phrases "will allow," "will," "estimate," "expect," "intend," "might," "should" and similar expressions generally indicate comments based on financial information, operating levels and conditions of the market to date. These statements are subject to factors such as volatility in metals prices, energy inputs and other inputs, the possibility of cyclical or seasonal business or consumer slowdown risks that are detailed in the Company's annual report and may cause actual results to differ materially from current expectations. Grupo Carso undertakes no obligation to publish a review on these forward-looking statements to reflect events or circumstances occurring after the date of publication of this release.

### Analyst Coverage of the Stock

In compliance with the maintenance requirements set forth in the 4.033.01 provision of the Internal Rules of Procedure of the BMV, GCARSO informs about the Analysts and/or Brokerage Firms that cover its stock:

BBVA Bancomer	Miguel Ulloa Suarez
Citibank Banamex	Luis Vallarino
Grupo Bursátil Mexicano	Lilian Ochoa
HSBC	Juan Carlos Mateos/Ivan Enriquez
Vector Casa de Bolsa	Rafael Escobar

### Invitation to the Conference Call

Date:	Thursday, July 25, 2013
Time:	9:30-10:00 a.m. Mexico City Time 10:30-11:00 a.m. US NY Time (EDT)
Access Number:	+1 (706) 902-1711 (International and Mexico)
ID#:	20650418
Replay:	Until Thursday August 1 <sup>st</sup> 2013 at 11:59 (ET)

### Investor Relations Contact

Jorge Serrano Esponda  
 T. +52 (55) 5625-4900 Xt. 6617  
[jserrano@inbursa.com](mailto:jserrano@inbursa.com)

**ADDITIONAL TABLES**

<b>Financial Income Data</b>													
Million PESOS						Million DOLLARS							
	2Q13	2Q12	Var %	2013	2012	Var %	2Q13	2Q12	Var %				
<b>GRUPO CARSO</b>													
Revenues	20,536.3	100.0%	20,174.9	100.0%	1.8%	40,237.2	100.0%	38,383.0	100.0%	4.8%	1,647.4	1,492.9	10.3%
Operating Income	2,270.9	11.1%	2,126.2	10.5%	6.8%	4,268.6	10.6%	3,810.6	9.9%	12.0%	182.2	157.3	15.8%
EBITDA	2,639.2	12.9%	2,465.5	12.2%	7.0%	4,989.6	12.4%	4,482.5	11.7%	11.3%	211.7	182.4	16.0%
Financial Results	296.0	1.4%	-296.8	-1.5%	NA	96.3	0.2%	277.2	0.7%	-65.3%	23.7	-22.0	NA
Net Income	1,906.1	9.3%	1,562.8	7.7%	22.0%	3,306.0	8.2%	3,252.3	8.5%	1.7%	152.9	115.6	32.2%
<b>GRUPO SANBORNS</b>													
Sales	9,417.0	100.0%	9,205.0	100.0%	2.3%	18,490.5	100.0%	17,795.3	100.0%	3.9%	755.4	681.2	10.9%
Operating Income	1,096.6	11.6%	1,051.6	11.4%	4.3%	2,061.7	11.1%	1,892.2	10.6%	9.0%	88.0	77.8	13.0%
EBITDA	1,270.0	13.5%	1,218.2	13.2%	4.3%	2,405.5	13.0%	2,222.2	12.5%	8.2%	101.9	90.1	13.0%
Net Income	755.3	8.0%	667.6	7.3%	13.2%	1,406.5	7.6%	1,252.5	7.0%	12.3%	60.6	49.4	22.7%
<b>GRUPO CONDUMEX</b>													
Sales	6,038.9	100.0%	6,557.3	100.0%	-7.9%	12,196.0	100.0%	12,611.3	100.0%	-3.3%	484.4	485.2	-0.2%
Operating Income	351.4	5.8%	392.4	6.0%	-10.5%	753.2	6.2%	875.7	6.9%	-14.0%	28.2	29.0	-2.9%
EBITDA	443.5	7.3%	489.0	7.5%	-9.3%	937.9	7.7%	1,069.8	8.5%	-12.3%	35.6	36.2	-1.7%
Net Income	288.6	4.8%	252.7	3.9%	14.2%	666.9	5.5%	811.1	6.4%	-17.8%	23.2	18.7	23.8%
<b>CICSA</b>													
Sales	4,801.9	100.0%	4,089.7	100.0%	17.4%	8,921.6	100.0%	7,490.9	100.0%	19.1%	385.2	302.6	27.3%
Operating Income	728.9	15.2%	554.7	13.6%	31.4%	1,308.7	14.7%	887.3	11.8%	47.5%	58.5	41.1	42.4%
EBITDA	826.7	17.2%	626.5	15.3%	32.0%	1,491.4	16.7%	1,026.5	13.7%	45.3%	66.3	46.4	43.0%
Net Income	509.3	10.6%	414.2	10.1%	23.0%	923.3	10.3%	926.8	12.4%	-0.4%	40.9	30.7	33.3%

<b>Balance Sheet Data</b>						
Million PESOS				Million DOLLARS		
	2Q13	4Q12	Var %	2Q13	4Q12	Var %
<b>GRUPO CARSO</b>						
Cash & Equivalents	9,288.9	5,098.6	82.2%	745.1	393.4	89.4%
Total Assets	81,427.2	76,862.3	5.9%	6,532.0	5,930.5	10.1%
Total Debt	9,157.6	14,413.0	-36.5%	734.6	1,112.1	-33.9%
% Ps. Denominated	80%	80%	0.0%	80%	80%	0.0%
% Long Term	55%	35%	56.7%	55%	35%	56.7%
Net Debt	-131.4	9,314.4	NA	-10.5	718.7	NA
Stockholder's Equity	54,588.7	41,880.6	30.3%	4,379.0	3,231.4	35.5%
Shares Outstanding ( '000)	2,289,801	2,289,801	0.0%	NA	NA	NA
Stock Price	61.1	40.1	52.3%	4.90	3.09	58.3%